

## **Webinar Update**

19th March 2025 @ 7:00pm

### **Agenda**

Intro	Legals & Timeline
Part 1	HY Financials @ 31/12/24
Part 2	Performance
Part 3	In The News
Part 4	Q & A



# Legals



#### **General Advice Warning:**

This information is of a general nature only and does not take into account your objectives, financial situation or needs.
You should consider the SPDS and PDS issued by Plantation Capital Limited ACN 133 678 029
AFSL 339481 in deciding whether to acquire an interest in the Strategic Opportunities
(Growth & Income) Fund. Past performance is not a reliable indicator of future performance.
No earnings estimates are made.

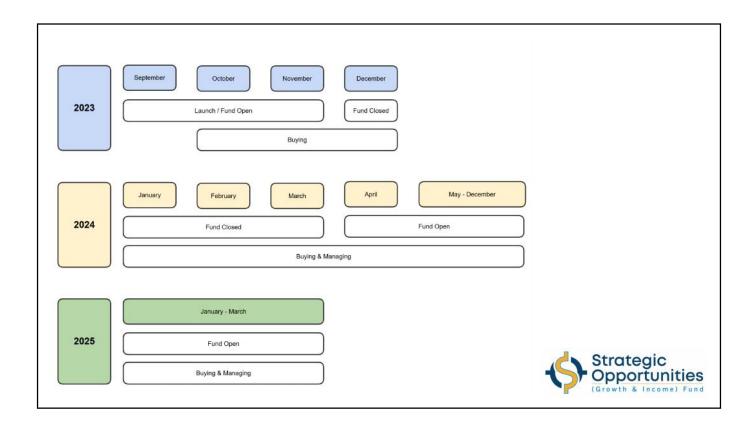


Any discussion of forecast profitability, distributions, redemptions, etc. are derived from unaudited financial projections. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Responsible Entity.



The Responsible Entity cannot and does not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements will actually occur and investors are cautioned not to place undue reliance on these forward-looking statements.





## Insights

- Fund is open
- Capital fully deployed
- Strategic assets acquired
- Substantial acquisition costs incurred



## **Financials**



#### **Interim Accounts**

- 2024: P&L Six Months:
  - 1/7/24 to 31/12/2024
- 2023: P&L 3½ Months:
  - 14/8/23 to 31/12/2023
- · Reviewed, no audited



#### P&L



Income	2024	2023
Distributions	\$410,012	\$-
Interest	\$382,502	\$813,908
Rent & Outgoings	\$2,142,998	\$69,430
FV & Realised Gains	\$3,688,627	\$2,850
Other	\$1,277	\$-
Total Income	\$6,625,416	\$886,188

#### P&L



Expenses	2024	2023
Property Expenses	\$353,475	\$154,833
Property Acquisition Costs*	\$1,820,078	\$276,837
RE Performance Fees	\$789,732	\$64,337
Other Expenses	\$569,339	\$103,558
Total Expenses	\$3,532,624	\$1,283,939

<sup>\*</sup> Incl. RE acquisition fees

#### P&L



Expenses	2024	2023	
Property Expenses	\$353,475	\$154,833	
Property Acquisition Costs*	\$1,820,078	\$276,837	
RE Performance Fees 51.5% Once-Off	\$789,732	\$64,337	
Other Expenses Costs	\$569,339	\$103,558	
Total Expenses	\$3,532,624	\$1,283,939	

<sup>\*</sup> Incl. RE acquisition fees

#### P&L



Profit & Loss	2024	2023	
Income	\$6,625,416	\$886,188	
Expenses	(\$3,532,624)	(\$1,283,939)	
Profit / (Loss)	\$3,092,792	(\$397,751)	

#### **Balance Sheet**



Assets	12/2024	6/2024	
Cash	\$2,305,674	\$22,606,805	
Investment Property	\$76,231,976	\$49,417,769	
Efficient Assets	\$34,428,123	\$29,684,468	
Other Assets	\$957,273	\$1,233,407	
Total Assets	\$113,923,046	\$102,942,449	

#### **Balance Sheet**



Liabilities	12/2024	6/2024
Distribution Payable	\$2,252,944	\$2,016,109
Unalloted Units	\$1,731,533	\$4,871,504
Other Liabilities	\$698,911	\$405,100
Total Liabilities	\$4,683,388	\$7,292,713

#### **Balance Sheet**



Net Assets	12/2024	6/2024
Assets	\$113,923,046	\$102,942,449
Liabilities	\$4,683,388	\$7,292,713
Net Assets	\$109,239,658	\$95,649,536

#### **Balance Sheet**



Equity	12/2024	12/2023
Unitholder Funds	\$112,959,521	\$99,108,518
Undistributed Income	(\$3,719,863)	(\$3,458,982)
Equity	\$109,239,658	\$95,649,536

#### **Ownership**



# Units Owned @ 31/12	2024	2023
SMK & Related Parties	11,930,771	7,376,897
PH & Related Parties	463,931	9,801

# Insights

- Very strong balance sheet
- Little cash left to deploy
- Strong operating result
- Positive asset revaluations
- Significant owner buy-in



# **Unit Pricing**

	02/25	01/25	12/24	06/24	12/23	09/23
Issue	ТВА	\$1.0313	\$1.0195	\$1.0024	\$1.0062	\$1.0000
Redemption	ТВА	\$0.9444	\$0.9320	\$0.9350	\$0.9883	N/A

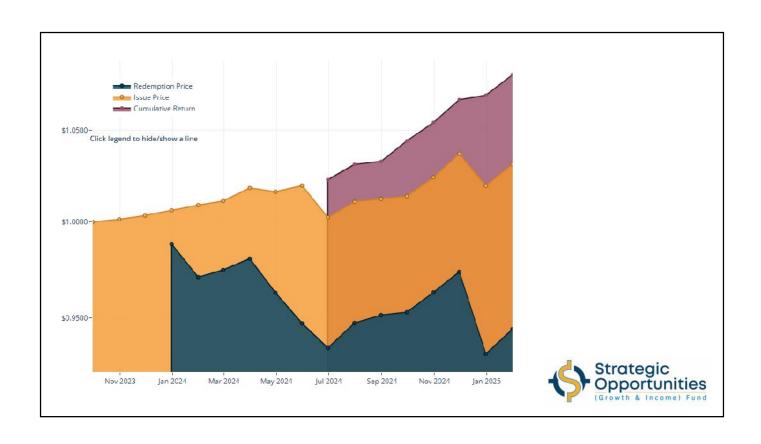


## Why Is There A Difference?

	Issue Price	Redemption Price
Net Tangible Assets	Base	
Acquisition Costs	Added Back	Written Off / Expensed
Allowance: Sale Costs	Not Included	Included
Distributions	Reduce	s Value
Effect: Jan 2025	\$1.0313	\$0.9444

### **Distributions**

June 2024	2.04¢
Sept 2024	1.00¢
Dec 2024	2.00¢
Total Paid	5.04¢



## **Performance To 31/12**

Net Performance*	\$5,798,107
Annualised	\$11,596,214
÷ Opening Net Assets	\$95,649,536
= Annualised Performance	12.12%

<sup>\*</sup> Based on Performance Fee calculation per PDS



## Insights

- Portfolio is performing!
- Once off acquisition costs were a significant 'drag'
- Unattractive to redeem just now because you incur acquisition costs and est. sales costs



# Portfolio [Efficient Assets]

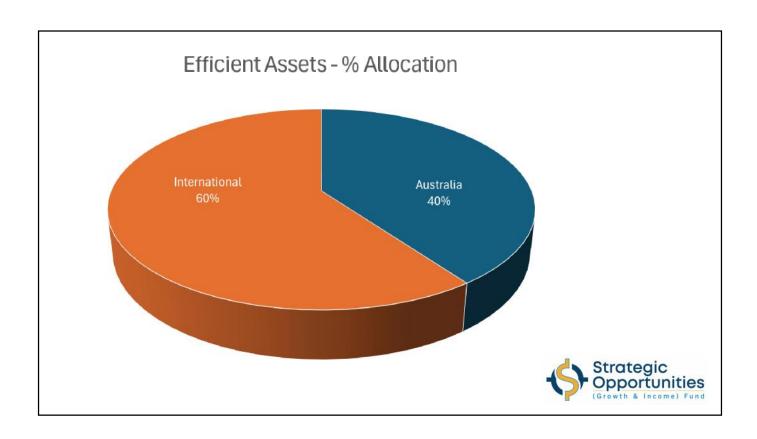


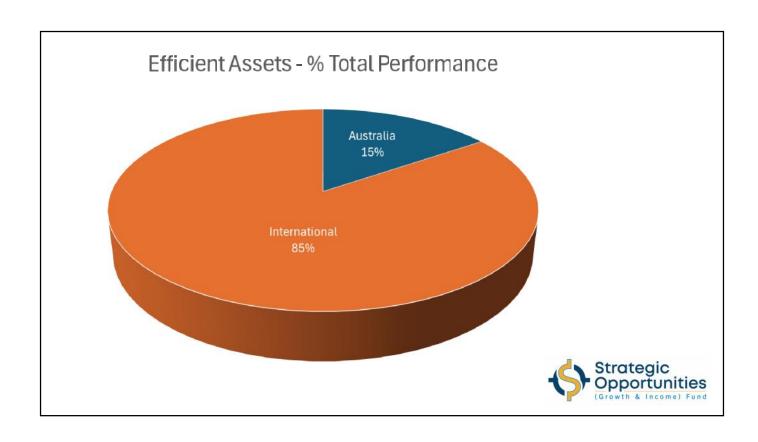
#### **Weighted Performance**

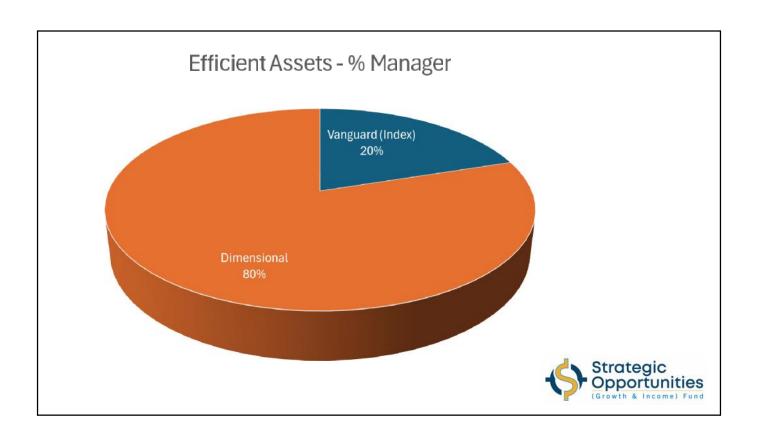
Date	Dist <sup>n</sup>	Cap Gain	Return %*
30/06/23	\$729k	(\$236k)	6.5%
31/12/24	\$946k	\$2,401k	13.1%
18/03/25	\$1,139k	\$2,174k	10.20%

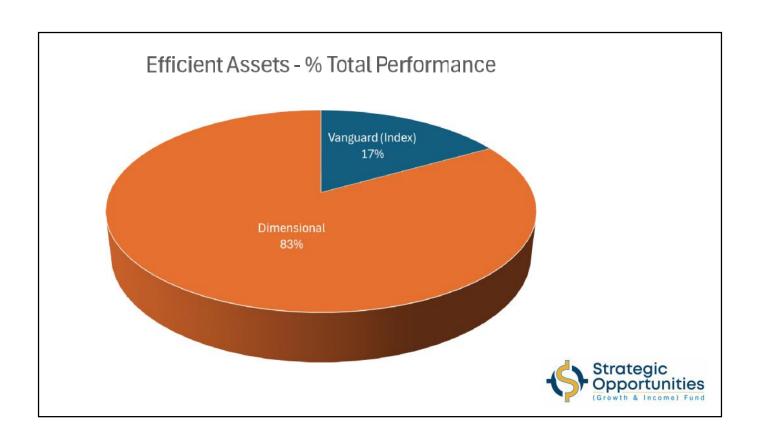
<sup>\*</sup> Weighted on days invested, then annualised









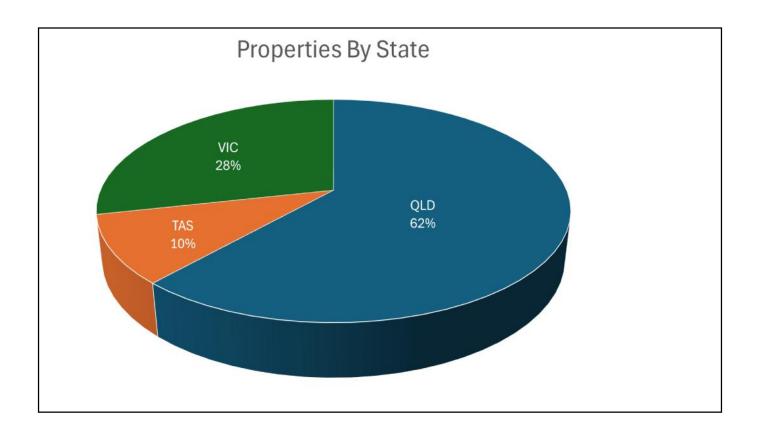


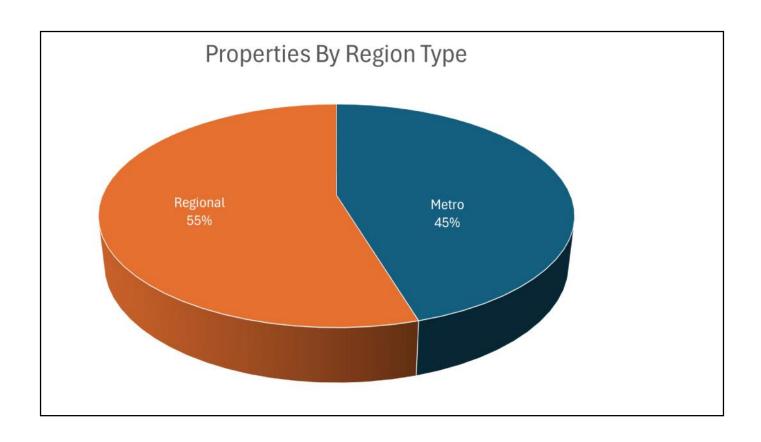
## Insights

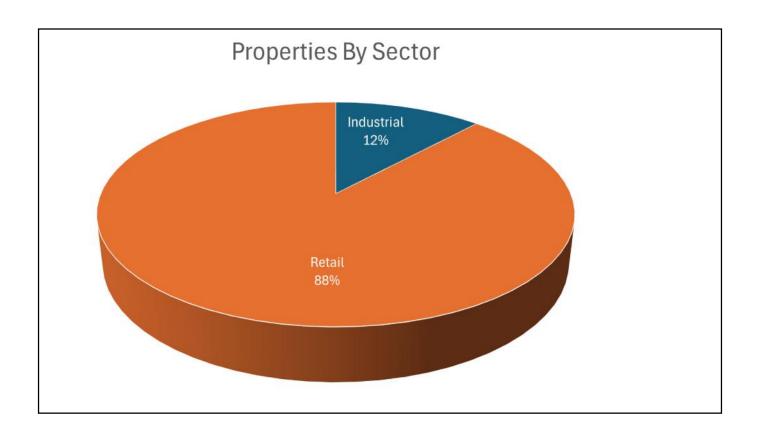
- Portfolio was performing extremely well...
- ...then it got 'Trumped'
- Our efficient asset strategy
  is proving effective for outperformance

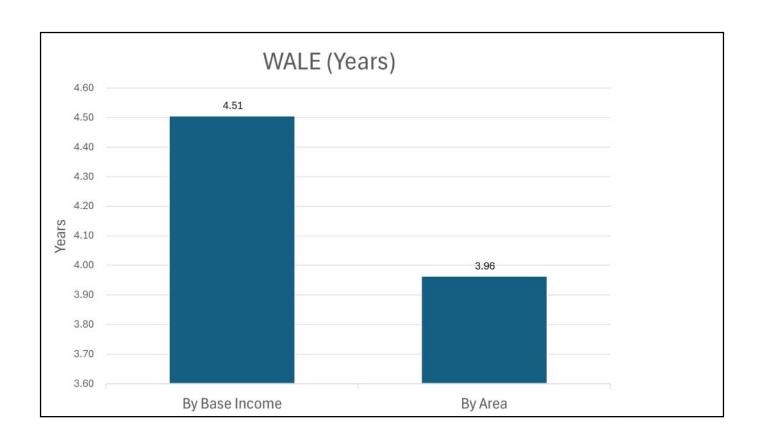
# Portfolio [Inefficient Assets] 31/12/2024









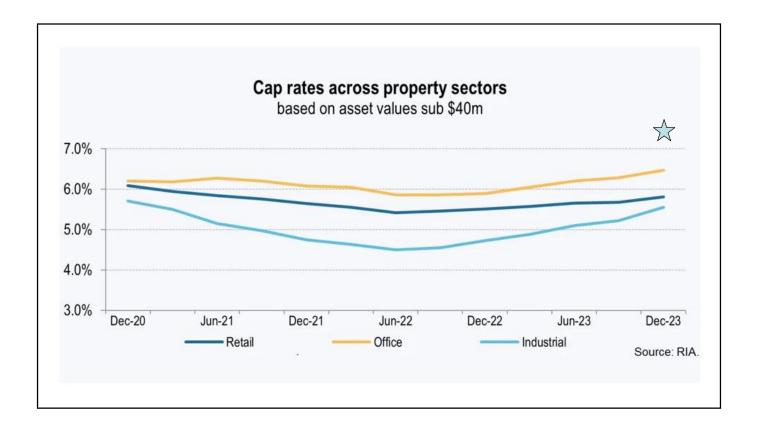


#### **Future Rent Risk Metric**

% Cover (Future Return)	35.7%
Portfolio @ FMV	\$76.2m
Future rent	\$27.2m

#### **Is That Good?**

Annual Residential Rent	\$50,000
Purchase Price	\$1,250,000
% Cover (Future Return)	4%



# Insights

- Really happy with:
  - The assets bought and yields
  - Risk profiles
  - Future rent coverage
- Next FMV 'calibration' in March

# Property Acquisitions





## 5533/35 Traralgon

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## 5533/35 Return

Rent	\$2,285,558
Value Uplift	\$443,122
Return	\$2,728,680
÷ Purchase Price	\$11,000,000
Total Return	24.81%
Annualised Return	8.27%





## **5567 Traralgon**

Return	6.81%
Purchase Price	\$23,500,000
Rent	\$1,601,363

# **5567 Traralgon**

Rent	\$1,601,363
Purchase Price	\$23,500,000
Return	6.81%

## **5567 Traralgon**

Possible FMV	\$26.95m
Yield	5.75%
Rent	\$1,550,000

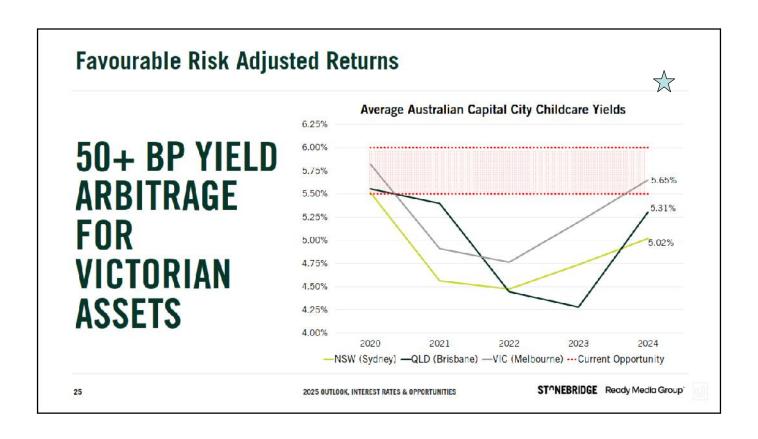
# **5567 Traralgon**

Rent	\$1,550,000
Yield	5.75%
Possible FMV	\$26.95m
Possible Value Gain	\$3.45m



# **311 Sydney Road Coburg**

Rent	\$572,500
Purchase Price	\$8,735,000
Return	6.55%



## **311 Sydney Road Coburg**

Rent	\$15,383,289
Value Uplift	\$6,135,753
Return	\$21,519,042
÷ Purchase Price	\$8,735,000
Total Return	246.35%

## **311 Sydney Road Coburg**

Rent	\$15,383,289
Value Uplift	\$6,135,753
Return	\$21,519,042
÷ Purchase Price	\$8,735,000
Total Return	246.35%
Annualised Return	12.32%

## Insights

- Both look to be good deals
- Positive Cashflow
- 'Strategic upside'
- Just need to be patient

#### What's News



#### **What's News**

- \$33m CBA loan
- Grim news
   from Grimshaw Motors
- Upcoming redemption
- Save the date...



Melbourne: 16th & 17th August 2025

#### What's Next?



#### What's Next

- Feb month end
- April redemption
- Deals, Deals!



